

# 矽品精密工業股份有限公司

Siliconware Precision Industries Co., Ltd.



Investor Conference

August 7, 2003

Bough Lin  
Chairman

# Safe Harbor Statements



The information herein contains forward-looking statements. We have based these forward-looking statements on our current expectations and projections about future events. Although we believe that these expectations and projections are reasonable, such forward-looking statements are inherently subject to risks, uncertainties and assumptions about us, including, among other things:

- the intensely competitive personal computer, communications, consumer ICs and non-commodity memory semiconductor industries and markets;
- cyclical nature of the semiconductor industry;
- risks associated with global business activities;
- non-operating losses due to poor financial performance of some of our investments;
- our dependence on key personnel;
- general economic and political conditions;
- possible disruptions in commercial activities caused by natural and human induced disaster, including terrorist activities and armed conflicts and contagious disease, such as the Severe Acute Respiratory Syndrome;
- fluctuations in foreign currency exchange rates; and
- other risks identified in our annual report for the year ended December 31, 2002 on Form 20-F filed with the U.S. Securities and Exchange Commission on June 27, 2003.

The words “anticipate,” “believe,” “estimate,” “expect,” “intend,” “plan” and similar expressions, as they relate to us, are intended to identify a number of these forward-looking statements. We undertake no obligation to update or revise any forward-looking statements whether as a result of new information, future events or otherwise. In light of these risks, uncertainties and assumptions, the forward-looking events discussed herein might not occur and our actual results could differ materially from those anticipated in these forward-looking statements.

All financial figures discussed herein are prepared pursuant to ROC GAAP on an unaudited unconsolidated basis. Audited unconsolidated financial figures will be publicly announced upon the completion of our audited process. The investment gains or losses of our company for the three months and six months ended June 30, 2003 reflect our gains or losses attributable to the second quarter and first half, respectively, of 2003 unaudited financial results of several of our investments (the “Investees”) which are evaluated under the equity method. Neither the unaudited unconsolidated financial data for our company for the three months, nor the unaudited unconsolidated financial data for our company for the six months, ended June 30, 2003, is necessarily indicative of the results that may be expected for any period thereafter.

# 2Q 03 Income Statement

## QoQ Comparison



Amount: NT\$Million	2Q 2003		1Q 2003		QoQ
	Actual	%	Actual	%	Chg %
Net Sales	6,533	100.0	5,601	100.0	16.6
Cost of Goods Sold	(5,587)	-85.5	(5,084)	-90.8	9.9
Gross Margin	946	14.5	517	9.2	82.9
Operating Expense	(383)	-5.9	(382)	-6.8	0.1
Operating Income	563	8.6	135	2.4	316.5
Non-operating Income	160	2.5	102	1.8	56.7
Non-operating Expense	(82)	-1.3	(606)	-10.8	-86.4
Income before Tax	641	9.8	(369)	-6.6	
Income Tax Credit (Expense)	(2)		74	1.3	
Net Income	639	9.8	(295)	-5.3	
Diluted Earnings Per Ordinary Shares	NT\$ 0.35		NT\$ ( 0.16 )		
Diluted Earnings Per ADS	US\$ 0.050		US\$ (0.023)		
Weighted average outstanding shares ('K)	1,826,915		1,826,812		

# 2Q 03 Income Statement

## YoY Comparison



Amount: NT\$Million	2Q 2003		2Q 2002		YoY
	Actual	%	Actual	%	Chg %
Net Sales	6,533	100.0	5,398	100.0	21.0
Cost of Goods Sold	(5,587)	-85.5	(4,853)	-89.9	15.1
Gross Margin	946	14.5	545	10.1	73.5
Operating Expense	(383)	-5.9	(355)	-6.6	7.7
Operating Income	563	8.6	190	3.5	196.1
Non-operating Income	160	2.5	230	4.3	-30.5
Non-operating Expense	(82)	-1.3	(242)	-4.5	-66.0
Income before Tax	641	9.8	178	3.3	259.3
Income Tax Credit (Expense)	(2)		7	0.1	
Net Income	639	9.8	185	3.4	245.5

# 1H 03 Income Statement

## YoY Comparison



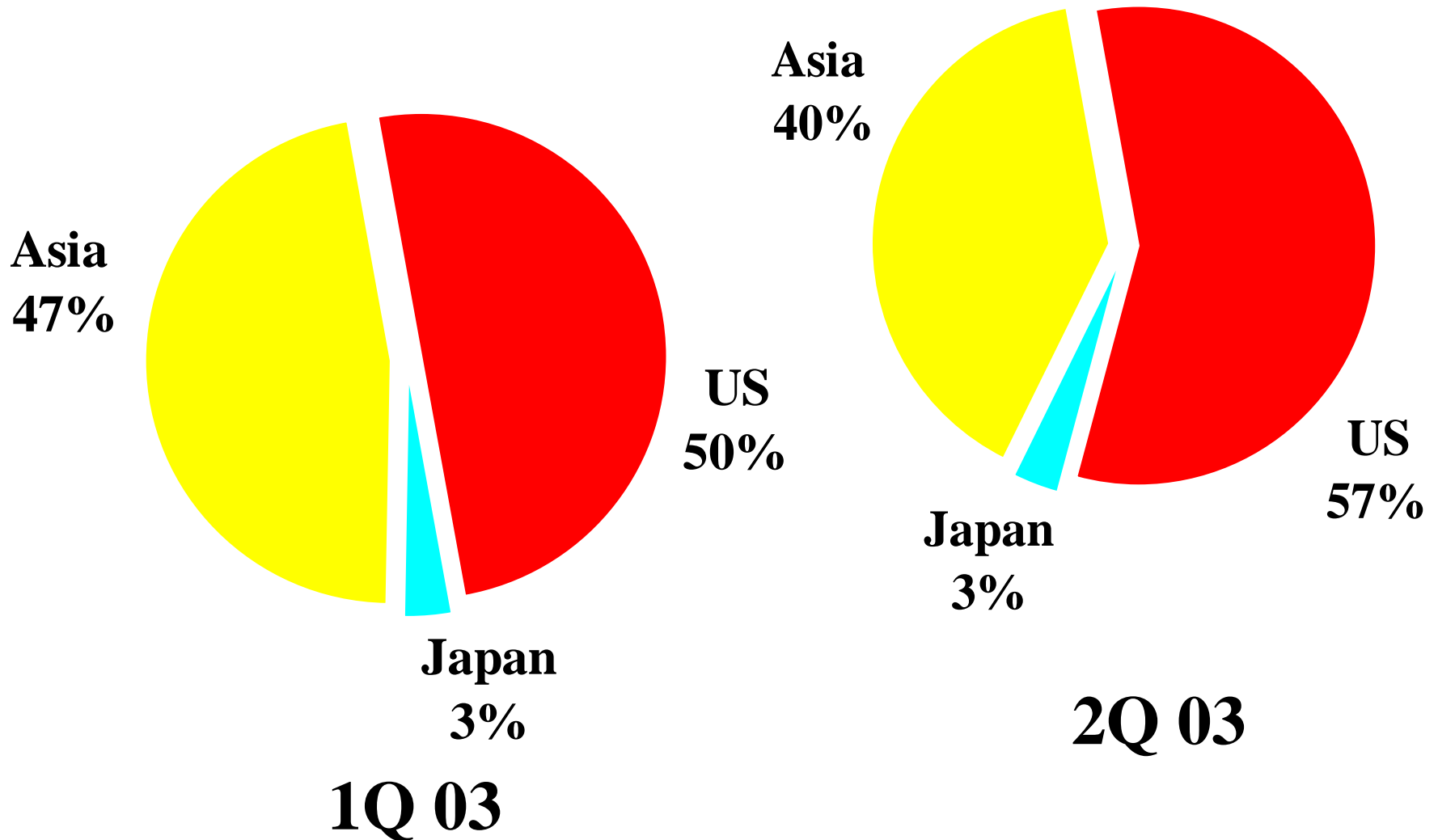
Amount: NT\$Million	1H 2003		1H 2002		YoY
	Actual	%	Actual	%	Chg %
Net Sales	12,134	100.0	10,650	100.0	13.9
Cost of Goods Sold	(10,671)	-87.9	(9,552)	-89.7	11.7
Gross Margin	1,463	12.1	1,098	10.3	33.3
Operating Expense	(764)	-6.3	(725)	-6.8	5.4
Operating Income	699	5.8	373	3.5	87.2
Non-operating Income	262	2.2	385	3.6	-31.9
Non-operating Expense	(689)	-5.7	(467)	-4.4	47.6
Income before Tax	272	2.2	291	2.7	-6.7
Income Tax Credit (Expense)	71	0.6	50	0.5	45.2
Net Income	343	2.8	341	3.2	0.8
Diluted Earnings Per Ordinary Shares	NT\$ 0.19		NT\$ 0.19		
Diluted Earnings Per ADS	US\$ 0.027		US\$ 0.027		
Weighted average outstanding shares ('K)	1,826,915		1,825,746		

# Balance Sheet Highlight- June 30, 2003

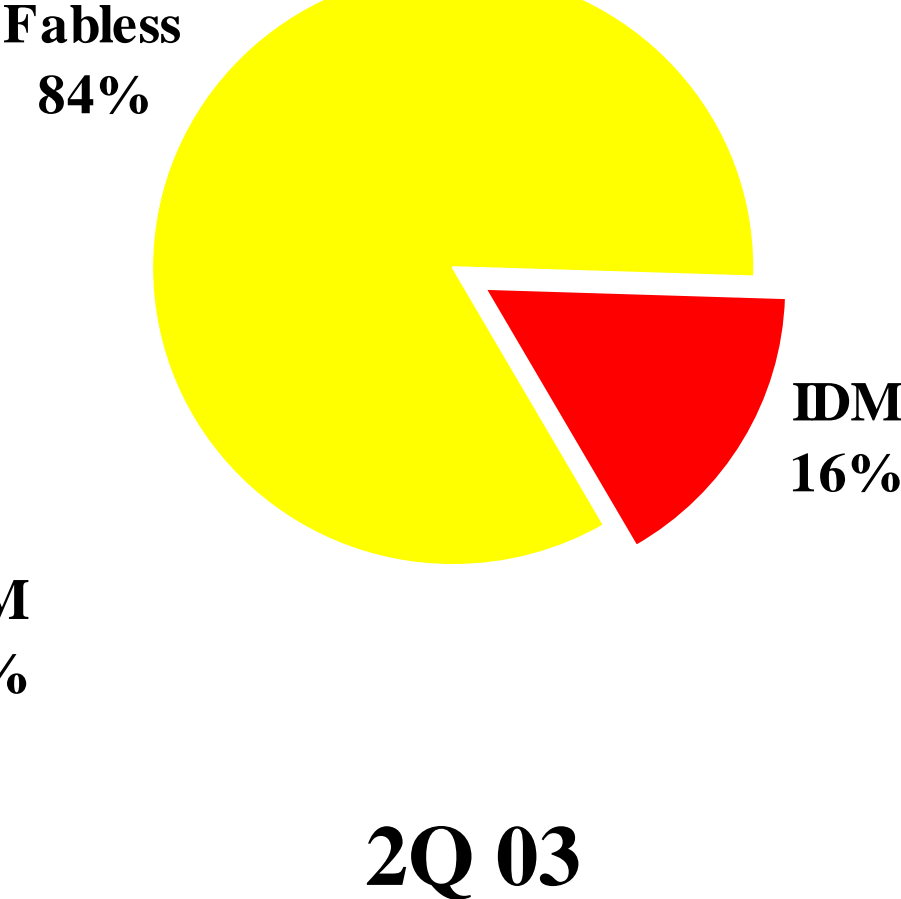
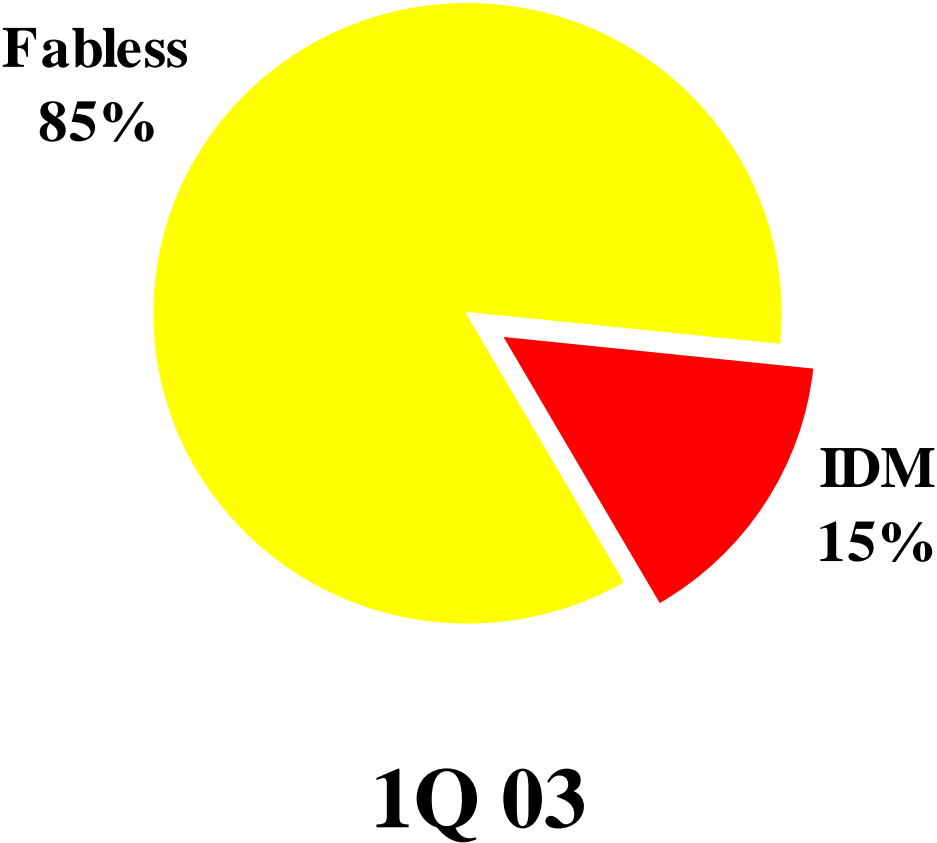


Amount: NT\$Million	June 30,2003	
	Actual	%
<b>Cash and Cash Equivalents</b>	<b>5,289</b>	<b>12</b>
<b>Long-term Investments</b>	<b>9,079</b>	<b>20</b>
<b>Fixed Assets</b>	<b>22,815</b>	<b>50</b>
<b>Total Assets</b>	<b>46,021</b>	<b>100</b>
<b>LT Debt</b>	<b>13,126</b>	<b>29</b>
<b>Shareholder Equity</b>	<b>26,828</b>	<b>58</b>
<b>Depreciation</b>	<b>2,403</b>	
<b>Capital Expenditure</b>	<b>1,529</b>	
<b>EBITDA</b>	<b>3,265</b>	

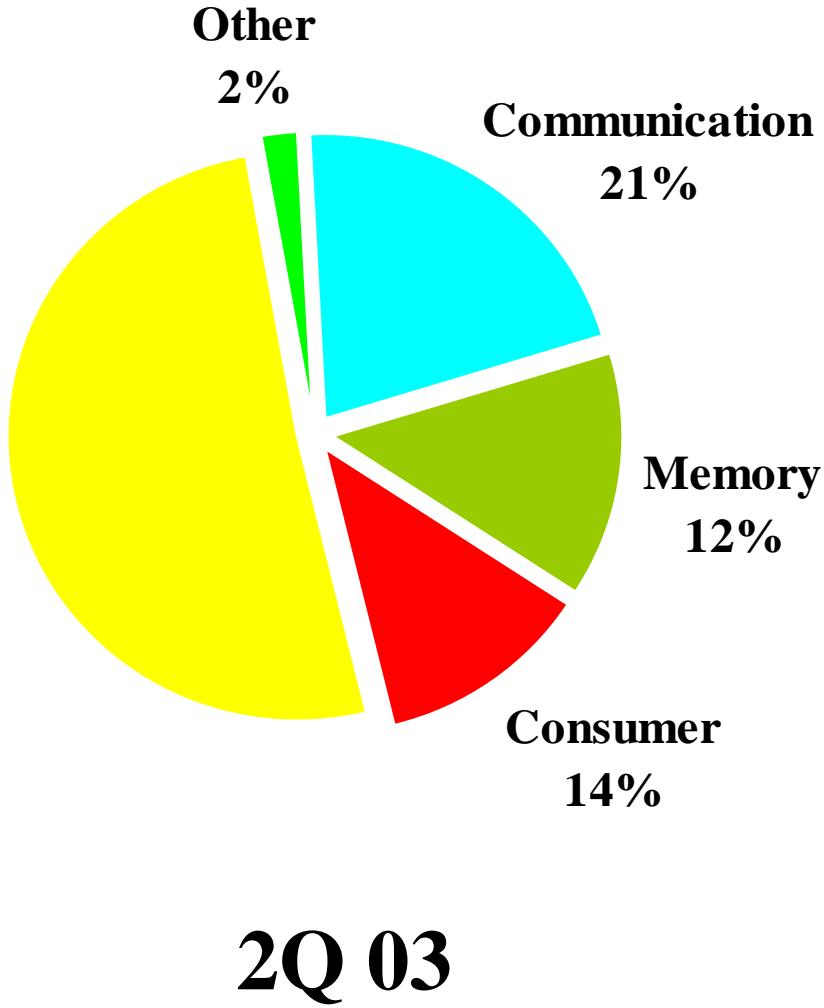
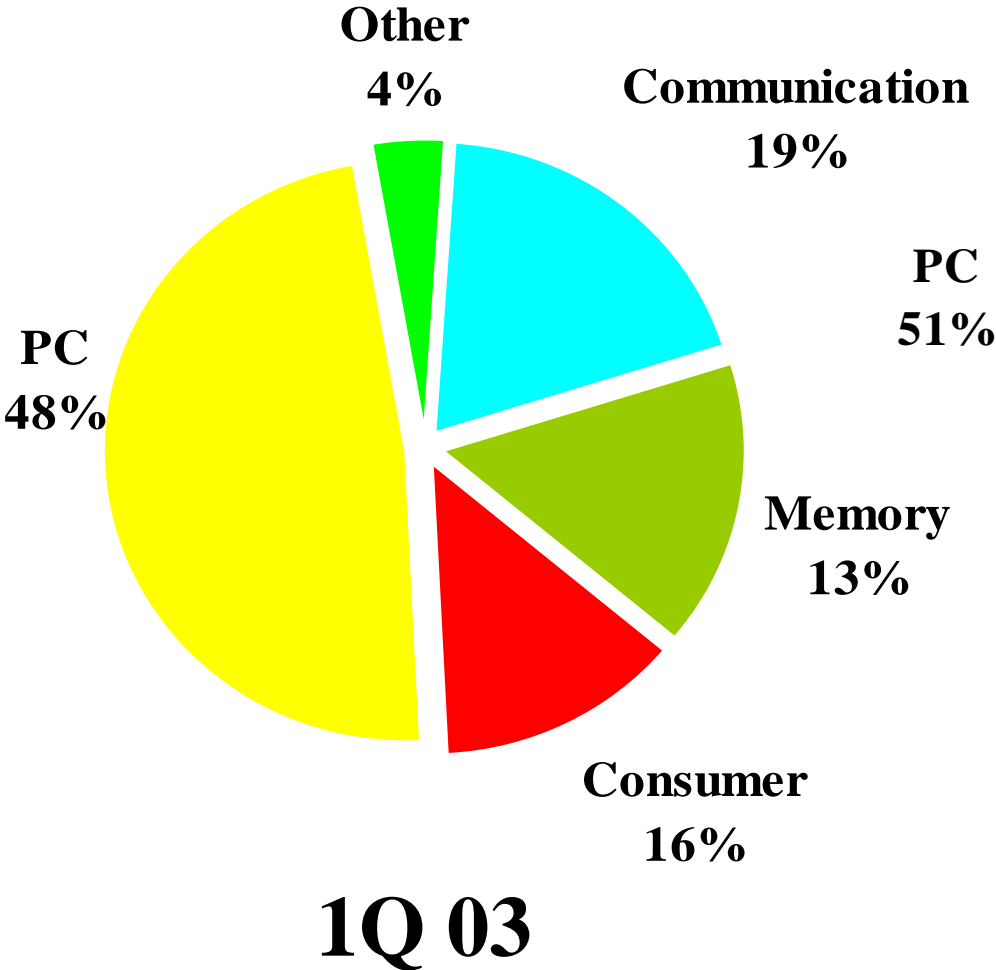
# Sales Breakdown by Geography



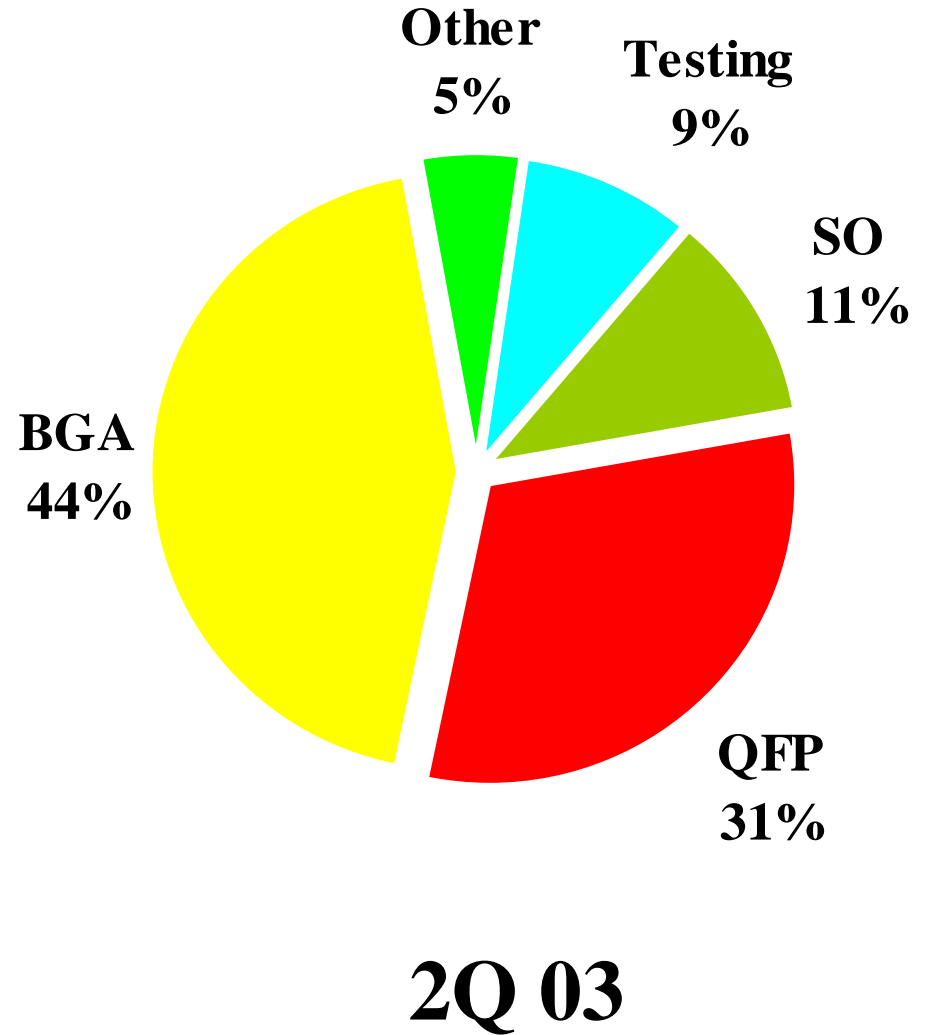
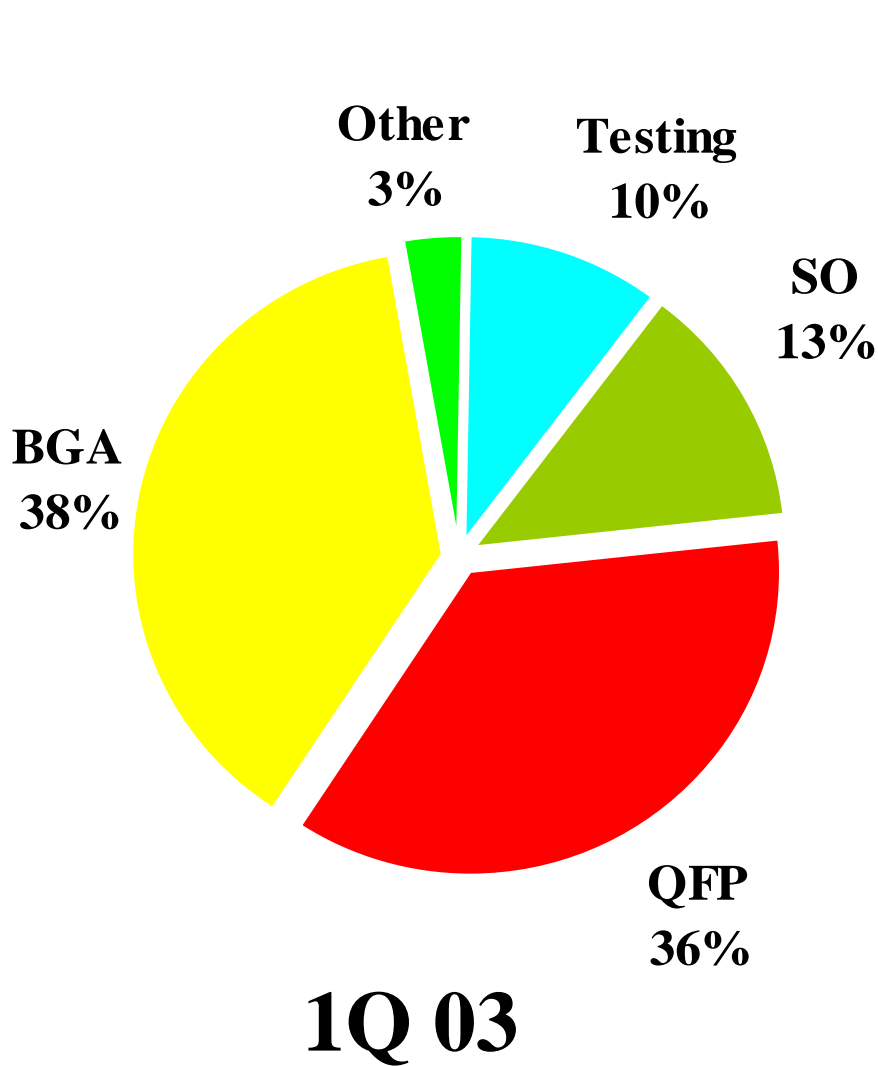
# Sales Breakdown by Customer



# Sales Breakdown by Application



# Sales Breakdown by Product Type



# Capacity-Wirebonder, Tester, Headcount



Item \ Period	1Q 02	2Q 02	3Q 02	4Q 02	1Q 03	2Q 03
Wirebonder	2,225	2,325	2,425	2,481	2,481	2,426
Tester	186	190	193	198	202	190
Headcount	7,300	7,980	8,100	8,200	8,100	8,200

# Virtual SPIL Group



Unit: NT\$million

Investees	Business	Ownership %	Revenue			
			2002		1H 2003	
			Assembly	Test	Assembly	Test
<b>SPIL</b>	IC A & T		19,934	2,365	10,978	1,156
<b>ChipMOS</b>	DRAM & TCP A & T	29	2,445	4,080	1,402	2,386
<b>KYEC</b>	Memory & Logic Test	12		5,348		2,945
<b>SIGURD</b>	PDIP/SO A & T	34	400	783	210	576
<b>ThaiLin</b>	Memory Test	5		721		372
<b>Ucomm</b>	RF Test	43		98		61
<b>Total</b>			22,779	13,395	12,590	7,496
<b>PPT</b>	IC Substrates	17	2,628		1,762	

# July 2003 Sales Report



Issued by: Siliconware Precision Industries Co., Ltd.  
Issued on: August 7, 2003

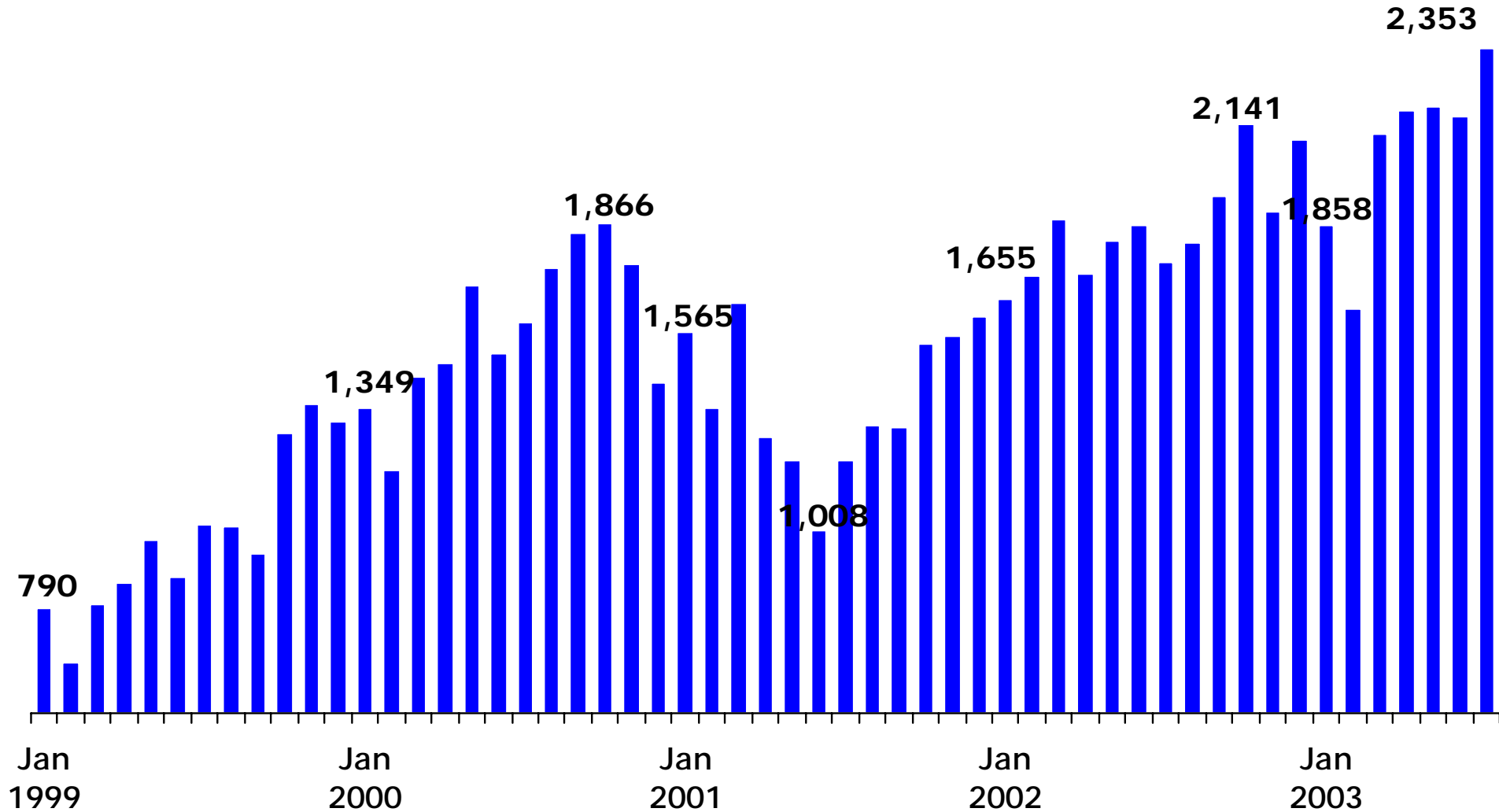
Taichung, Taiwan, August 7, 2003 **Siliconware Precision Industries Co., Ltd.** ("SPIL" or "the Company") (TAIEX: 2325, NASDAQ: SPIL) today announced that sales revenues for July 2003 was NT\$ 2,353 million, representing 8.8% increase over June 2003. On a year-over-year basis, sales revenue for July 2003 increased 34.1%.

Period	<b>July 2003</b>	June 2003	MoM Change	July 2002	YOY Change
Revenue	<b>2,353</b>	2,162	8.8%	1,755	34.1%

# SPIL Monthly Revenue Track Record



Amount:NT\$ Million



**<http://www.spil.com.tw>**