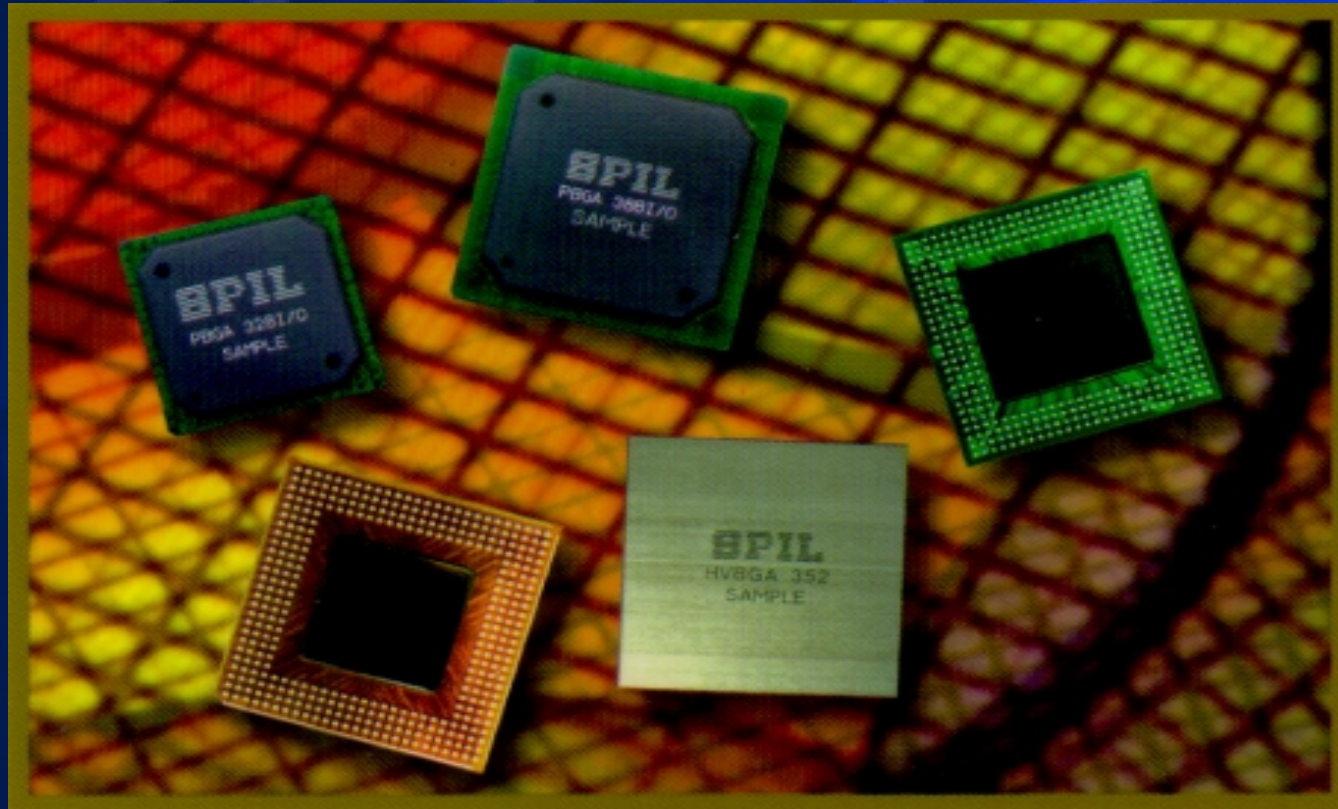


# 矽品精密工業股份有限公司

## Siliconware Precision Industries Co., Ltd.



Investor Conference  
October 31, 2002

Bough Lin  
Chairman

# Safe Harbor Statements



The information herein contains forward-looking statements. We have based these forward-looking statements on our current expectations and projections about future events. Although we believe that these expectations and projections are reasonable, such forward-looking statements are inherently subject to risks, uncertainties and assumptions about us, including, among other things:

- the intensely competitive personal computer, communications, consumer ICs and non-commodity memory semiconductor industries and markets;
- cyclical nature of the semiconductor industry;
- risks associated with global business activities;
- non-operating losses due to poor financial performance of our investments;
- our dependence on key personnel;
- general economic and political conditions;
- possible disruptions in commercial activities caused by natural and human induced disaster, including terrorist activities and armed conflicts;
- fluctuations in foreign currency exchange rates; and
- other risks identified in our annual report for the year ended December 31, 2001 on Form 20-F filed with the U.S. Securities and Exchange Commission on June 27, 2002.

The words “anticipate,” “believe,” “estimate,” “expect,” “intend,” “plan” and similar expressions, as they relate to us, are intended to identify a number of these forward-looking statements. We undertake no obligation to update or revise any forward-looking statements whether as a result of new information, future events or otherwise. In light of these risks, uncertainties and assumptions, the forward-looking events discussed herein might not occur and our actual results could differ materially from those anticipated in these forward-looking statements.

All financial figures discussed herein are prepared pursuant to ROC GAAP on an unaudited unconsolidated basis. The investment gains of our company for the three months and nine months ended September 30, 2002 reflect our gains attributable to the unaudited financial results of several of our investments (the “Investees”) for the third quarter and the first three quarters of 2002, respectively, which are evaluated under the equity method with the exception of gains and losses attributable to ChipMOS, herein excluded pursuant to the SFC’s grant of a one-year accounting deferment. The unaudited unconsolidated financial data for our company for the three months and nine months ended September 30, 2002, respectively, are not necessarily indicative of the results that may be expected for any period thereafter.

# 3Q 02 Income Statement YoY Comparison



Amount: NT\$Million	3Q 2002		3Q 2001		YoY
	Actual	%	Actual	%	Chg %
Net Sales	5,510	100.0	3,805	100.0	44.8
Cost of Goods Sold	(5,046)	-91.6	(3,570)	-93.8	41.4
Gross Margin	464	8.4	235	6.2	97.5
Operating Expense	(372)	-6.7	(339)	-8.9	9.7
Operating Income	92	1.7	(104)	-2.7	—
Non-operating Income	70	1.3	119	3.1	-41.0
Non-operating Expense	(176)	-3.2	(200)	-5.3	-11.9
Income before Tax	(14)	-0.3	(185)	-4.9	-92.5
Income Tax Credit (Expense)	49	0.9	24	0.6	99.7
Net Income	35	0.6	(161)	-4.3	—

# 3Q 02 Income Statement

## QoQ Comparison



Amount: NT\$Million	3Q 2002		2Q 2002		QoQ
	Actual	%	Actual	%	Chg %
Net Sales	5,510	100.0	5,398	100.0	2.1
Cost of Goods Sold	(5,046)	-91.6	(4,853)	-89.9	4.0
Gross Margin	464	8.4	545	10.1	-14.9
Operating Expense	(372)	-6.7	(355)	-6.6	4.8
Operating Income	92	1.7	190	3.5	-51.6
Non-operating Income	70	1.3	230	4.3	-69.6
Non-operating Expense	(176)	-3.2	(242)	-4.5	-27.3
Income before Tax	(14)	-0.3	178	3.3	—
Income Tax Credit (Expense)	49	0.9	7	0.1	663.8
Net Income	35	0.6	185	3.4	-81.1

# Income Statement

## YoY Comparison: 9 months



Amount: NT\$Million	For the 9 months ended Sept. 30, 2002		For the 9 months ended Sept. 30, 2001		YoY
	Actual	%	Actual	%	Chg %
Net Sales	16,160	100.0	11,842	100.0	36.5
Cost of Goods Sold	(14,598)	-90.3	(10,811)	-91.3	35.0
Gross Margin	1,562	9.7	1,031	8.7	51.6
Operating Expense	(1,097)	-6.8	(1,054)	-8.9	4.1
Operating Income	465	2.9	(23)	-0.2	—
Non-operating Income	455	2.8	432	3.6	5.3
Non-operating Expense	(643)	-4.0	(890)	-7.5	-27.8
Income before Tax	277	1.7	(481)	-4.1	—
Income Tax Credit (Expense)	99	0.6	489	4.1	-79.9
Net Income	376	2.3	8	—	4353.8
Diluted Earnings Per Ordinary Shares	NT\$ 0.21		—		
Diluted Earnings Per ADS	US\$ 0.03		—		
Weighted average outstanding shares ('K)	1,825,746		1,880,988		

SPIL 3Q 02

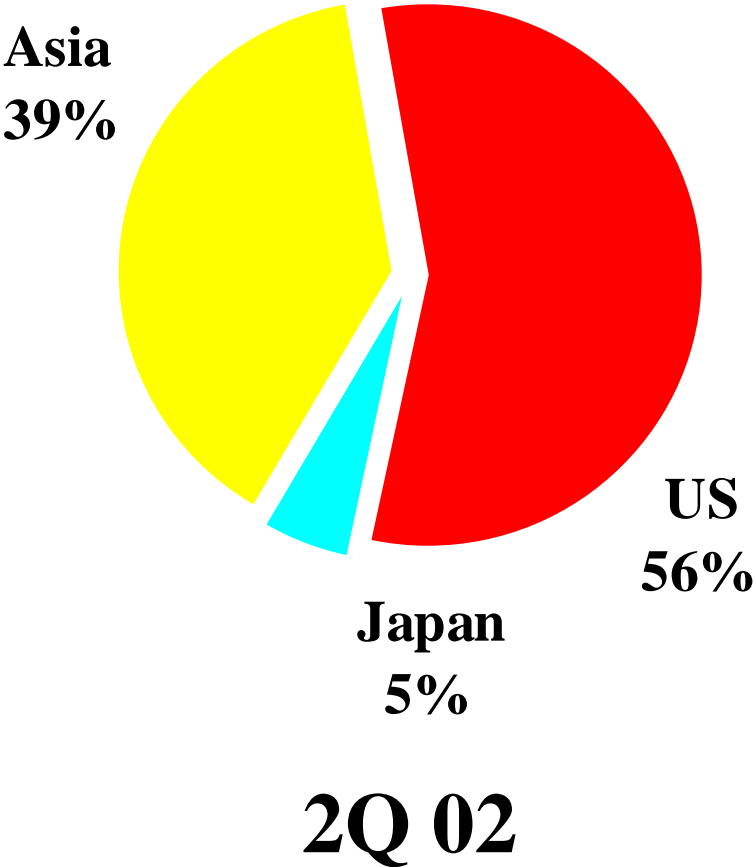
# Balance Sheet Highlight- September 30, 2002

September 30, 2002

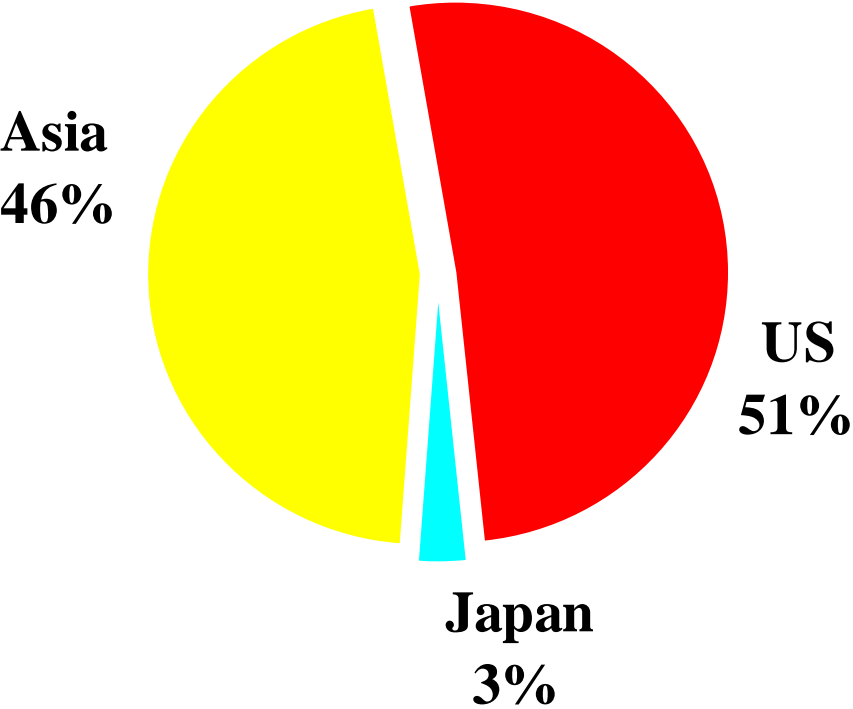
Amount: NT\$Million

	Actual	%
<b>Cash and Cash Equivalents</b>	<b>5,781</b>	<b>13</b>
<b>Long-term Investments</b>	<b>8,067</b>	<b>18</b>
<b>Fixed Assets</b>	<b>23,596</b>	<b>51</b>
<b>Total Assets</b>	<b>45,990</b>	<b>100</b>
<b>LT Debt</b>	<b>14,087</b>	<b>31</b>
<b>Shareholder Equity</b>	<b>26,166</b>	<b>57</b>
<b>Depreciation</b>	<b>3,381</b>	
<b>Capital Expenditure</b>	<b>4,727</b>	

# Sales Breakdown by Geography

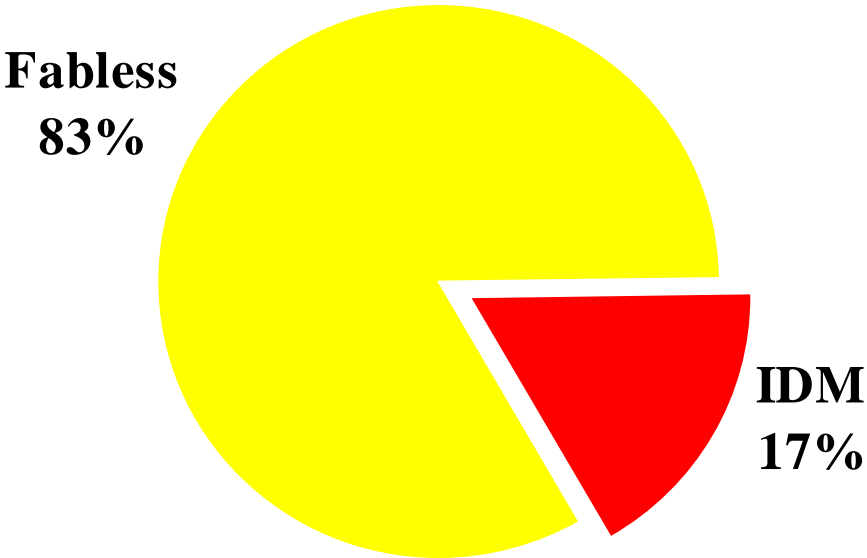


**2Q 02**



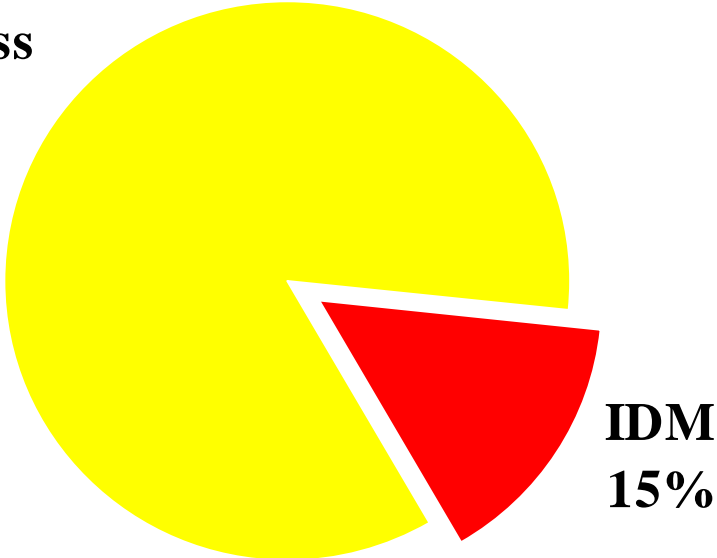
**3Q 02**

# Sales Breakdown by Customer



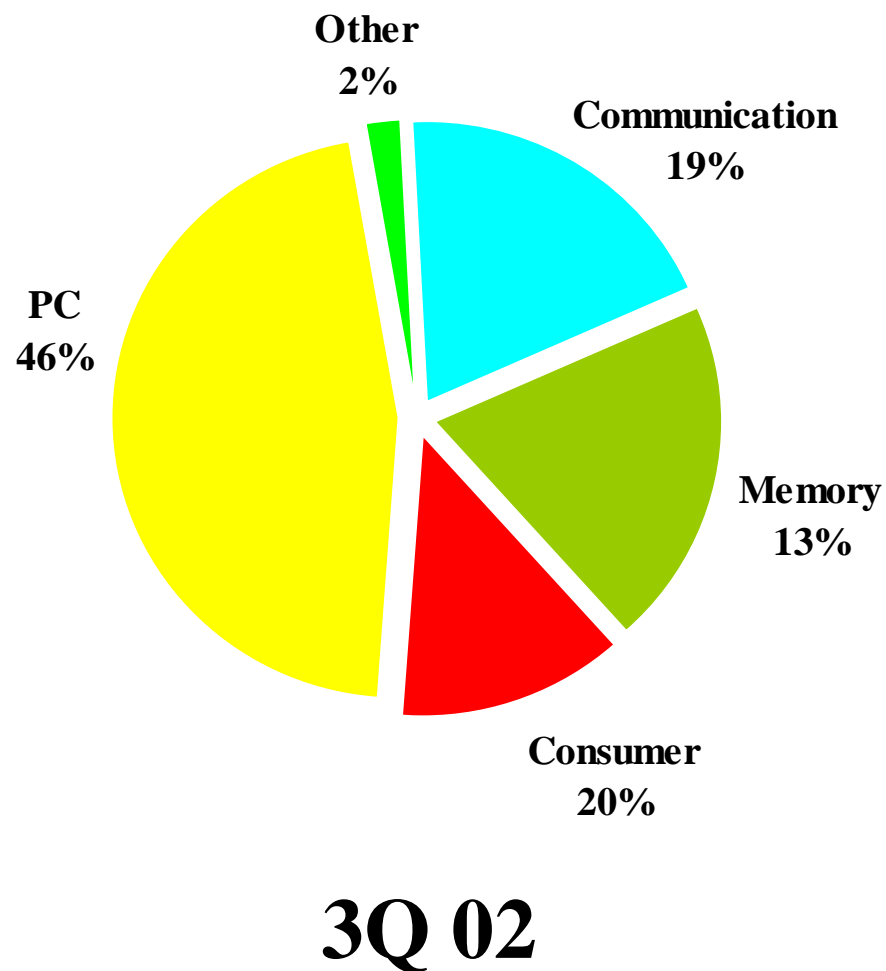
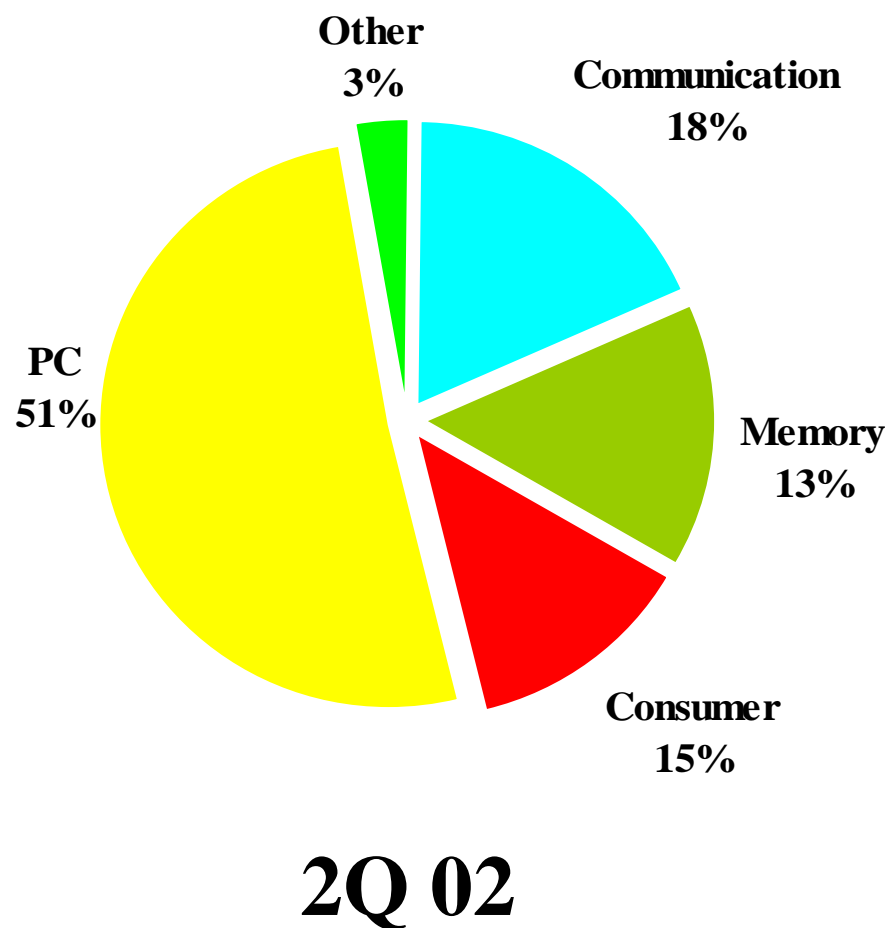
**2Q 02**

**Fabless  
85%**

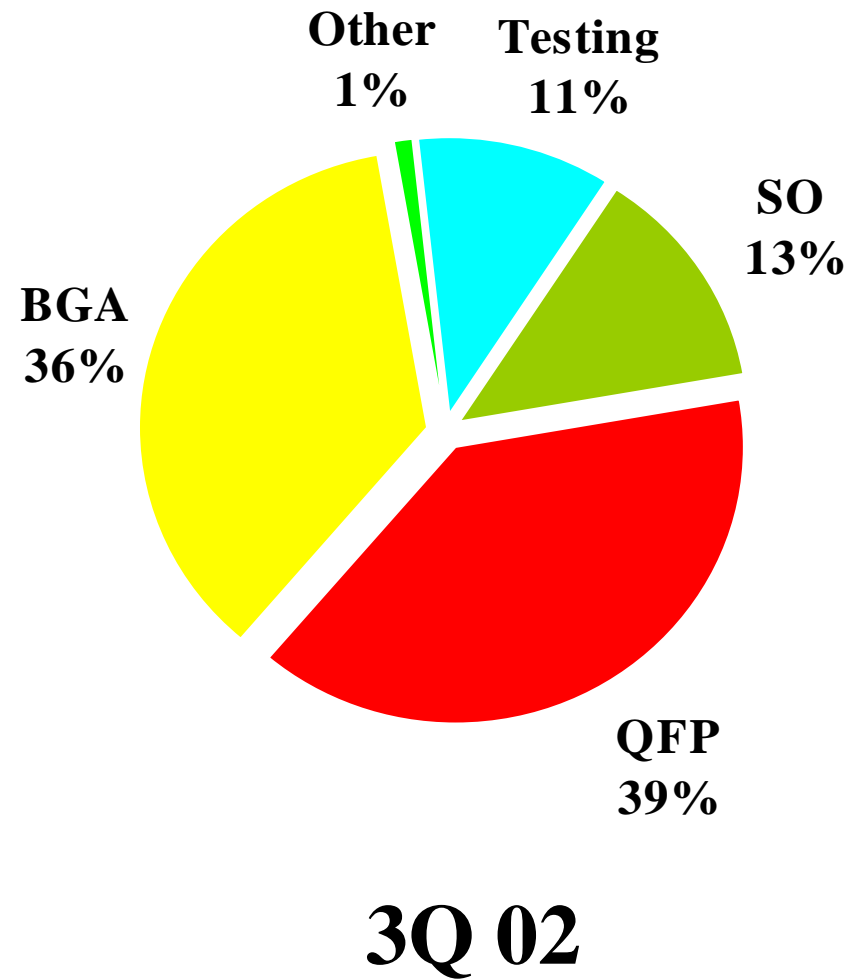
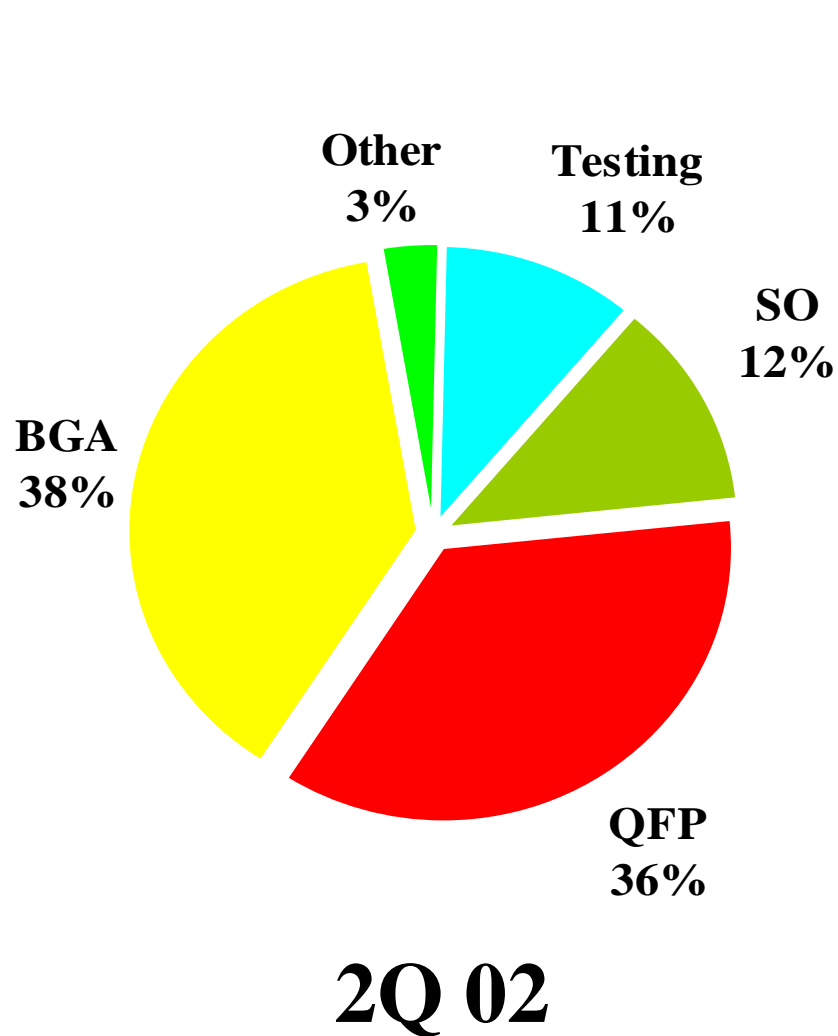


**3Q 02**

# Sales Breakdown by Application



# Sales Breakdown by Product Type



## Capacity-Wirebonder, Tester, Headcount



Item \ Period	3Q 01	4Q 01	1Q 02	2Q 02	3Q 02
Wirebonder	1,888	2,085	2,225	2,325	2,425
Tester	165	171	186	190	193
Headcount	6,064	6,610	7,300	7,980	8,100

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